

## Pearson plc – (the “Company”)

### Notification of PDMR Interests

#### **Long-Term Incentive Plan (“LTIP”) – 2019 Release**

In 2001, the Company established the Pearson Long-Term Incentive Plan (the “LTIP”). Its purpose is to link management’s long-term reward with Pearson’s financial performance and returns to shareholders.

The following table sets out the number of shares released to Persons Discharging Managerial Responsibility (PDMR) on 2 September 2019 and notified to the Company on 4 September 2019. The LTIP rules require that sufficient shares are sold to discharge the tax liability arising on the shares released. The shares set out in the fourth column below were sold on 2 September 2019 at the price shown, with the number of American Depositary Receipts (ADRs) set out in the sixth column below being allotted to and retained by the PDMR towards meeting their shareholding guideline.

<b>Name of PDMR</b>	<b>Title</b>	<b>Shares Released</b>	<b>Shares sold to discharge tax liabilities</b>	<b>Sale price per share (£)</b>	<b>Shares / ADRs Retained</b>
Kevin Capitani	President, North America	55,561	21,864	£8.39	33,697

The following notifications, made in accordance with the requirements of the EU Market Abuse Regulation, give further detail.

#### **Notification and public disclosure of transactions by persons discharging managerial responsibilities and persons closely associated with them**

<b>1</b>	Details of the person discharging managerial responsibilities/person closely associated	
a)	Name	Kevin Capitani
<b>2</b>	<b>Reason for the notification</b>	
a)	Position/status	President, North America
b)	Initial notification /Amendment	Initial notification
<b>3</b>	<b>Details of the issuer, emission allowance market participant, auction platform, auctioneer or auction monitor</b>	
a)	Name	Pearson plc
b)	LEI	2138004JBXWWJKIURC57

<b>4</b>	<b>Details of the transaction(s): section to be repeated for (i) each type of instrument; (ii) each type of transaction; (iii) each date; and (iv) each place where transactions have been conducted</b>			
a)	Description of the financial instrument, type of instrument Identification code	Ordinary shares of 25 pence each in Pearson plc ISIN: GB0006776081		American Depositary Receipts (ADRs) in Pearson plc (each ADR represents one ordinary share of 25 pence in Pearson plc)  ISIN: US7050151056
b)	Nature of the transaction	Allotment of Ordinary Shares following release of Long-Term incentive Plan award	Sale of shares to cover tax liabilities	Allotment of remaining shares to ADRs following release of Long-Term Incentive Plan award
c)	Price(s) and volume(s)	Volume: 55,561 Price : n/a	Volume: 21,864 Price: £8.39 per share Aggregated price: £183,439	Volume: 33,697 Price: n/a
d)	Aggregated information - Aggregated volume - Price	Aggregated volume: see 4 (c) above Aggregated price: see 4 (c) above		
e)	Date of the transaction	2 September 2019		
f)	Place of the transaction	London Stock Exchange (XLON)		New York Stock Exchange (NYSE)